



**XAVIER INSTITUTE OF MANAGEMENT**  
**XAVIER UNIVERSITY, BHUBANESWAR**



*For the Greater Glory of God*



# **FINOMICS 2016**

**BUSINESS CONCLAVE OF XIMB, XUB**

# THE CONCLAVE

## STARTUP FUNDING & VALUATION BUBBLE

*“Is it the Beginning or the End?”*

DATE: 6<sup>TH</sup> AUGUST, 2016

VENUE: XAVIER INSTITUTE OF MANAGEMENT, BHUBANESWAR



5

SPEAKERS



ESTEEMED  
FACULTY



600

STUDENTS

# SPEAKERS



## MR. VIKRAM GUPTA

Founder & Managing Partner, IvyCap Ventures Advisors Private Limited

Mr. Vikram Gupta is the Founder & Managing Partner of IvyCap Ventures Advisors Private Limited. He has about 20 years of experience in Venture Capital, Business Consulting, M&A, Strategy and Technology in Healthcare and Life Sciences, Education, Consumer and other industries. He has also held leadership positions across various well-known companies in India and Abroad. Mr. Gupta has extensive experience in Healthcare and Life Sciences in the U.S.A and South East Asia. He has worked with Hospitals, Pharmaceutical Companies, Clinical Research Organizations, Diagnostics Labs, Pharmacy chains and Healthcare Technology companies. He set up India's First Healthcare and Life Sciences Venture Capital Fund and invested across the sector. Mr. Gupta managed Clinical Genomics practice for IBM's Healthcare and Life Sciences vertical in the US. Mr. Gupta has also been an entrepreneur himself in the areas of technology and healthcare.

IvyCap Ventures is a Venture Capital Fund that manages over USD 150 mn across two funds and invests in startup's in Technology, Healthcare & Life Sciences, Education and other areas. The Fund has already made substantial investments in the Indian Startup ecosystem.

Mr. Gupta has completed his B.Tech. in Chemical Engineering from IIT Delhi and has MBA degrees in Strategy and Finance from Case Western Reserve University, Cleveland, Ohio, USA and Xavier Institute of Management, Bhubaneswar.



## MR. CHANDRU BADRINARAYANAN

Executive Director, MSCI Ltd.

Mr. Chandru Badrinarayanan is Executive Director & Head of Client Coverage for South Asia at MSCI (formerly Morgan Stanley Capital International). He is responsible for MSCI's Index & Analytics business in the region. He has over 30 years of experience covering manufacturing, sales, banking, debt markets, journalism, fixed income research, risk management analytics, credit ratings, indexing, etc. He has worked in both debt and equity markets and has deep knowledge of investments in multi-asset classes and risk management.

Prior to MSCI, Mr. Badrinarayanan spent 12 years at CRISIL Limited (a Standard & Poor's company) where he held several director-level roles, including development and promotion of CRISIL's risk solutions business & SME ratings for non-retail clients. He is also credited with the development of the 'Crisil Bond Indexes' a benchmark used by asset managers in India, for performance assessment of debt portfolios.

Mr Badrinarayanan is a Chartered Financial Analyst from ICFAI, a Certified Associate of the Indian Institute of Bankers and an alumnus of INSEAD Business School.

# SPEAKERS



## MR. SOUNDARARAJAN V

Head - Business Development, Bombay Stock Exchange

Mr. Soundararajan V is working as Project Head at BSE to set up International Stock Exchange and Clearing Corporation in Gujarat International Financial Services Centre (GIFT IFSC), Gandhinagar, the First International Financial Centre in India. In the past, he has worked as Product Head for Equity and Exchange Traded Fund (ETF) in Business Development and Marketing Team of BSE from February 2015 to April 2016.

Mr. Soundararajan V held positions as Head - Operations of United Stock Exchange from October 2010 to November 2012 and as General Manager in Clearing and Settlement Department of BSE from July 2010 to September 2010. He has delivered speeches in top notch educational institutions like IIM - Calcutta, IIT Kharagpur, XIMB - Bhubaneswar, Institute of Chartered Accountants - Kolkata and Institute of Company Secretaries of India - Kolkata on subjects like Derivatives and Capital Market overview.



## MR. SANJAY KUMAR NISHANK

Co-founder at GREX

Mr. Sanjay Nishank has over 15 years of cross-cultural experience in leading complex programs, business development and process consulting initiatives. Over these years in multiple industries including large software service startups, he has exhibited expertise in varied functions including domain consulting, large program management and new business setup.

Most recently, he has cofounded GREX, an online, integrated private placement platform for capital raise in unlisted companies. As part of this startup, he drives the product/market development, institutional collaboration and process standardization efforts. Further, he has played a key role in mentoring and due diligence of the startups and arranging funding for their growth needs.

In the past, Mr. Nishank has led teams in blueprint and delivery of multiple end-to-end programs, spanning financial institutions in the US, Europe and APAC regions in 3<sup>rd</sup> party/bespoke software products development and their enterprise implementation.

Mr. Nishank is an electrical engineering graduate from the oldest engineering college in Odisha, UCE Burla, Sambalpur University and is an MBA from the prestigious Indian Institute of Management, Bangalore.

# SPEAKERS



## MR. CHITTARANJAN MOHANTY

Executive Director, JP Morgan Chase

Mr. Chittaranjan Mohanty has total of 18 years of Work Experience. He currently heads the Shared Services for Asset Management Ops India for a Global Financial MNC where he has been working for 9 years. Prior to this, he was heading the Investor Support, Client Information & Reference Data for Ops or Asset Management India. He started the Consulting Services group for India. He is Certified Master Black Belt & BB from GE Capital. Apart from GE he has worked with NIIT, Polaris Software Lab and had started a startup - Planetworkz.

He is an MBA from Xavier Institute of Management, Bhubaneswar. He comes with a varied background of Institutions like National Defence Academy, IIT Roorkee & Ravenshaw College.

## CONTACT DETAILS



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